# Market Structures for Efficient Spectrum Sharing

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#### Research Motivation

- Much work on design of spectrum markets
  - e.g. auction design.
- Instead focus here is on the broader impact of different market structures and spectrum sharing technologies.
  - e.g. incentives to invest, competition with existing providers.

## Two Initial Examples

- Competition with open spectrum.
- Investment and sharing among licensed providers.

## Open Spectrum

- Great success in supporting WiFi services.
  - Operates at higher frequencies, relatively short propagation distances.
- Interest in having open spectrum at lower frequencies
  - e.g. TV white spaces.
  - Can support much longer propagation distances
- Our focus: open spectrum that can offer competitive service to licensed providers.

## Openness

- The good: lower barriers to entry, increased competition
- The bad: risk of excessive interference, "tragedy of the commons"

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  - Incumbent SPs have exclusive licensed bands
  - Entrant SPs have no licensed bands
- Study the effect on total welfare from adding open spectrum.
  - All incumbents and new entrants can use the open band.

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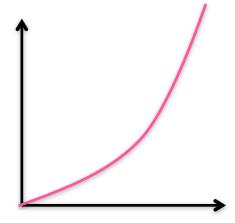
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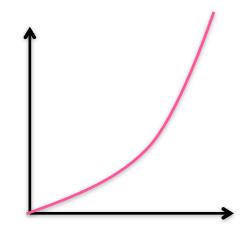
Customers choose provider based on delivered price
 = price + congestion cost.

## Congestion Externalities



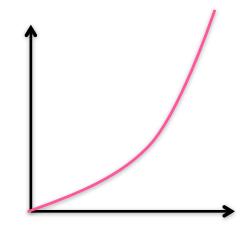
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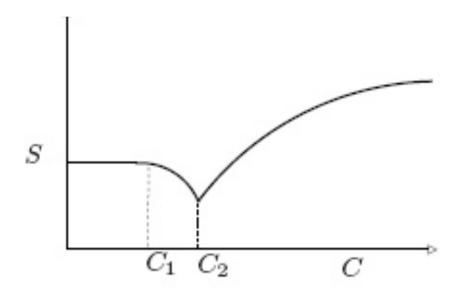
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- Customers in unlicensed band experience congestion cost  $g(X^w)$ 
  - $X^w = \sum_i x_i^w$  (total number of unlicensed users)
  - Also increasing, convex.

#### Results

- Prices in open spectrum go to zero.
- Adding an insufficient amount of open spectrum can result in overall economic welfare decreasing.



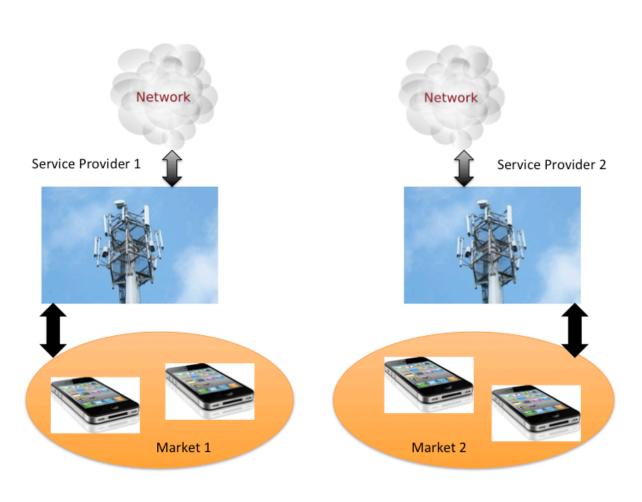
#### Extensions

- Multiple users classes
  - consumer welfare can decrease do to "sorting" of users.
- Adding investment.
  - may see only a single monopolist arise

## Capacity Sharing

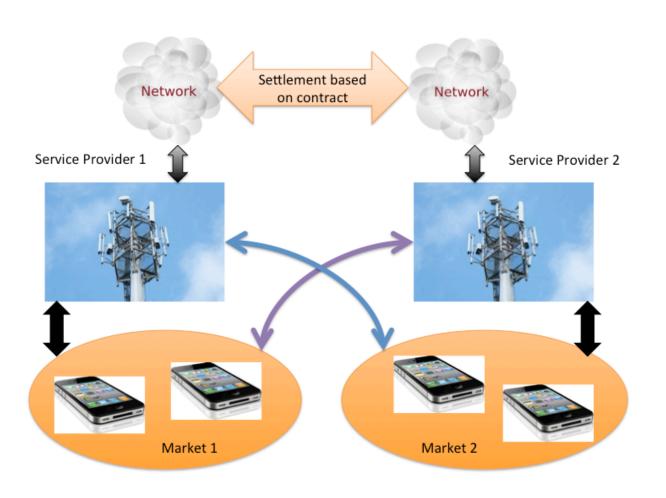
- Currently wireless providers share capacity via roaming agreements.
  - Main motivation is to increase coverage.
  - Also various forms of tower/infrastructure sharing.
- Here consider more extensive capacity sharing for meeting variable demand during times of congestion.
- Main question: how does sharing influence providers investment decisions?

## Problem Set-up



- Two Service providers
- Each with own pool of customers (fixed).
- Demand is variable.
- Fixed payment for each customer served.
- Without sharing: demand > capacity => revenue lost.

## Sharing Scenario

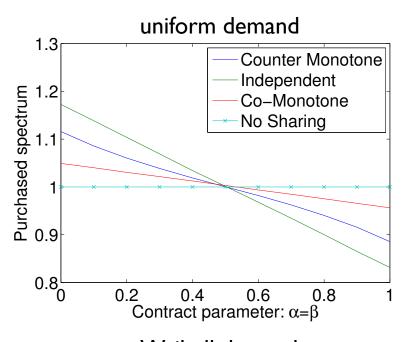


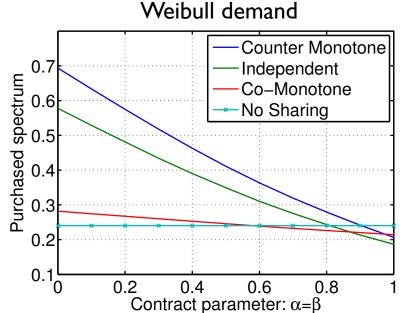
- Allow Sharing at times of congestion
- Providers share revenue
- Customers see no extra cost.



- Adapt newsvendor model to model capacity procurement in face of uncertain demand.
- Newsvendor model applies to single firm.
- With sharing, firms capacity choices become coupled.
- Model this as a game.

#### Results





- Can characterize the equilibria of sharing game under different demand distributions and sharing rules.
- More profit from sharing going to spectrum owner encourages greater investment
- More investment with less positive correlation in demands.

#### Conclusion

- Some simple models to shed light on how different approaches to spectrum sharing can impact overall welfare and investment incentives.
- often in counter-intuitive ways!
- Models can be enriched in many ways from both an economic and wireless networking perspective.