

# ***GOALI: Grant Opportunities for Academic Liaison with Industry***



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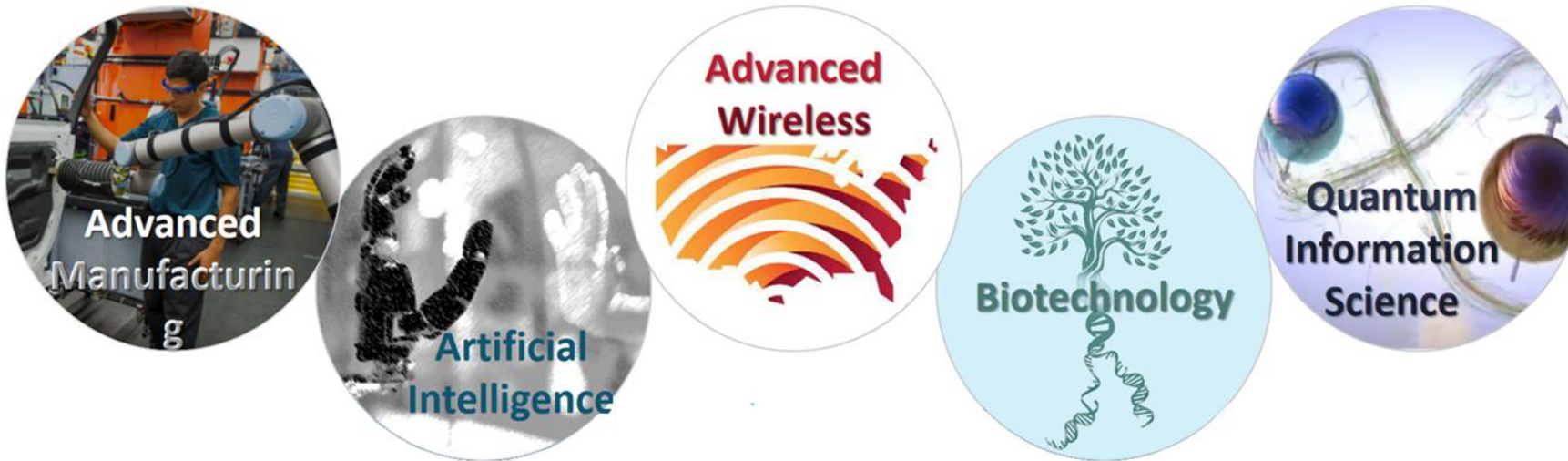
Please mute your microphone!

Submit questions through the chat feature.

# Industries of the Future

“The Industries of the Future are cross-cutting, convergent, and independent fields of research that collectively offer enormous economic potential and are critical to the Nation’s long-term economic and national security.”

(Former) NSF Director France Córdova



# Industrial Innovation and Partnerships Programs

- SBIR/STTR: Supports startups and small businesses in the creation of deep technologies, getting discoveries out of the lab and into the market.
- I/UCRC: Catalyzes breakthrough pre-competitive research by enabling close and sustained engagement between industry innovators, world-class academic teams, and government agencies.
- PFI: Support to perform translational research and technology development, catalyze partnerships, and accelerate the transition of discoveries from the laboratory to the marketplace for societal benefit.
- i-Corps: Experiential learning of customer and industry discovery, coupled with first-hand investigation of industrial processes, to quickly assess the translational potential of inventions.

<https://www.nsf.gov/funding/programs.jsp?org=IIP>







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Partnerships (IIP) ✓

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# Grant Opportunities for Academic Liaison with Industry (GOALI) Proposal

GOALI is a type of proposal that seeks to **stimulate collaboration between academic research institutions and industry**. Under this proposal type, academic scientists and engineers request funding either in conjunction with a regular proposal submitted to a standing National Science Foundation (NSF) program or as a supplemental funding request to an existing NSF-funded award.

GOALI is not a separate program; **GOALI proposals must be submitted to an active NSF funding opportunity and must be submitted in accordance with the deadlines specified therein**. A proposer interested in submitting a GOALI proposal or a GOALI supplemental funding request to an existing NSF-funded award must contact the cognizant NSF Program Officer listed in the relevant funding opportunity prior to submission.

Special interest is focused on affording opportunities for:

- Interdisciplinary university-industry teams to conduct collaborative research projects, in which the industry research participant provides critical research expertise, without which the likelihood for success of the project would be diminished;
- Faculty, postdoctoral fellows, and students to conduct research and gain experience in an industrial setting; and
- Industrial scientists and engineers to bring industry's perspective and integrative skills to academe.

GOALI proposals should focus on research that addresses shared interests by academic researchers and industrial partners. The



- Research should be fundamental, transformative, and beneficial to industry
- Regular proposals and supplements
- Synergy:
  - Industrial co-PI (on the Cover Sheet) provides critical research expertise
  - Faculty, postdocs, and students gain experience in an industrial setting
  - Industrial partner brings industry's perspective and skills to academe
- NSF funds are not permitted to be used to support the industrial research partner.
- The title should start with "GOALI:"
- Letter confirming industry co-PI participation must be submitted with the proposal
- Signed IP agreement required before award

[https://www.nsf.gov/pubs/policydocs/pappg20\\_1/pappg\\_2.jsp#IIE4](https://www.nsf.gov/pubs/policydocs/pappg20_1/pappg_2.jsp#IIE4)





# Division of Chemistry Due Dates – FY 2021

Contact cognizant program officer for any questions on proposal fit.

## September 1, 2020 - September 30, 2020

Chemical Catalysis (Ken Moloy; [kmoloy@nsf.gov](mailto:kmoloy@nsf.gov))

Chemical Structure, Dynamics & Mechanisms-A (Colby Foss; [cfoss@nsf.gov](mailto:cfoss@nsf.gov))

Chemical Structure, Dynamics & Mechanisms-B (Tingyu Li; [tli@nsf.gov](mailto:tli@nsf.gov))

Chemical Theory, Models & Computational Methods (Richard Dawes; [rdawes@nsf.gov](mailto:rdawes@nsf.gov))

Chemical Synthesis (Jin Cha; [jcha@nsf.gov](mailto:jcha@nsf.gov))

## October 1, 2020 - November 2, 2020

Chemical Measurement & Imaging (Kelsey Cook [kcook@nsf.gov](mailto:kcook@nsf.gov))

Chemistry of Life Processes (Catalina Achim; [cachim@nsf.gov](mailto:cachim@nsf.gov))

Environmental Chemical Sciences (Anne-Marie Schmoltner; [aschmolt@nsf.gov](mailto:aschmolt@nsf.gov))









Macromolecular, Supramolecular & Nanochemistry (Suk-Wah Tam-Chang; [stamchan@nsf.gov](mailto:stamchan@nsf.gov))

Submission Guidelines: Chemistry Disciplinary Research Programs: [NSF 20-577](#); NSF PAPPG: [NSF 20-1](#)








## Awards Advanced Search



### Awardee Information

<b>Principal Investigator First Name</b> 	<input type="text"/>	<b>Organization</b> 	<input type="text"/>
<b>Principal Investigator Last Name</b> 	<input type="text"/>	<b>State</b> 	Select one 
<input type="checkbox"/> <b>Include Co-Principal Investigator in name search</b>		<b>Zip Code</b> 	<input type="text"/>
		<b>Country</b> 	Select one 

### Program Information

<b>NSF Organization</b> 	<input type="text" value="CHE - Division Of Chemistry"/>	<b>HINT:</b> The "Program" box searches both program element and program reference names and codes.	
<b>Element Code</b> 	<input type="text"/>		
<input type="radio"/> <b>Any</b> <input checked="" type="radio"/> <b>All</b>			
<b>Reference Code</b> 	<input type="text"/>		
<input type="radio"/> <b>Any</b> <input checked="" type="radio"/> <b>All</b>		<b>Program</b> 	<input type="text"/>
		<b>Program Officer</b> 	<input type="text"/>

### Additional Information

<b>Keyword</b> 	<input type="text" value="GOALI"/>	<b>HINT:</b> Data prior to 1976 may be less complete.
<b>HINT:</b> The Keyword field searches on the title and abstract only		<input checked="" type="checkbox"/> <b>Active Awards</b> <input type="checkbox"/> <b>Expired Awards</b>
<input type="checkbox"/> <b>Search Award Title Only</b>		<b>Original Award Date</b> 
		From <input type="text"/> To <input type="text"/>

[Link](#) to Search Results

# Active CHE GOALs

Program	# Active GOALs
Chemical Catalysis	6
Chemical Measurement & Imaging	10
Chemical Structure, Dynamics, & Mechanisms	1
Chemical Synthesis	1
Environmental Chemical Sciences	3
Macromolecular, Supramolecular, & Nanochemistry	3
TOTAL	24 (~\$11.4 M)





# Sample CHE GOALI Awards

PI	Institution	ID	Title
Paul Chirik Rebecca Ruck Danielle Schultz	Princeton U. Merck & Co., Inc. Merck & Co., Inc.	1855719 (CAT)	GOALI: An Industrial-Academic Collaboration for Sustainable Catalysis with Earth Abundant Metals
J. Ilja Siepmann Mark Schure Stephanie Schuster	U. Minnesota Kroungold Analytical, Inc. Advanced Materials Technology, Inc.	2003246 (CMI)	GOALI: CDS&E: Computationally-Guided Development of Chromatographic Phases with Improved Retention Characteristics and of Sustainable Mobile Phases
Rabi Musah Liang T. Chu Robert “Chip” Cody	SUNY – Albany SUNY – Albany JEOL USA, Inc.	1710221 (ECS)	GOALI: Plant-derived Biogenic Sulfur Emissions to the Environment





# **GOALI: CDS&E: Computationally-Guided Development of Chromatographic Phases with Improved Retention Characteristics and of Sustainable Mobile Phases**

**CHE-2003246 9/1/2020 – 8/31/2023**



**J. Ilja Siepmann (PI)**  
University of Minnesota



**Mark R. Schure (co-PI)**  
Kroungold Analytical  
(formerly at Rohm & Haas  
and at Dow Chemical)



**Stephanie A. Schuster (co-PI)**  
Advanced Materials Technology



**31 co-authored publications**  
**971 citations**  
**h-index = 19**

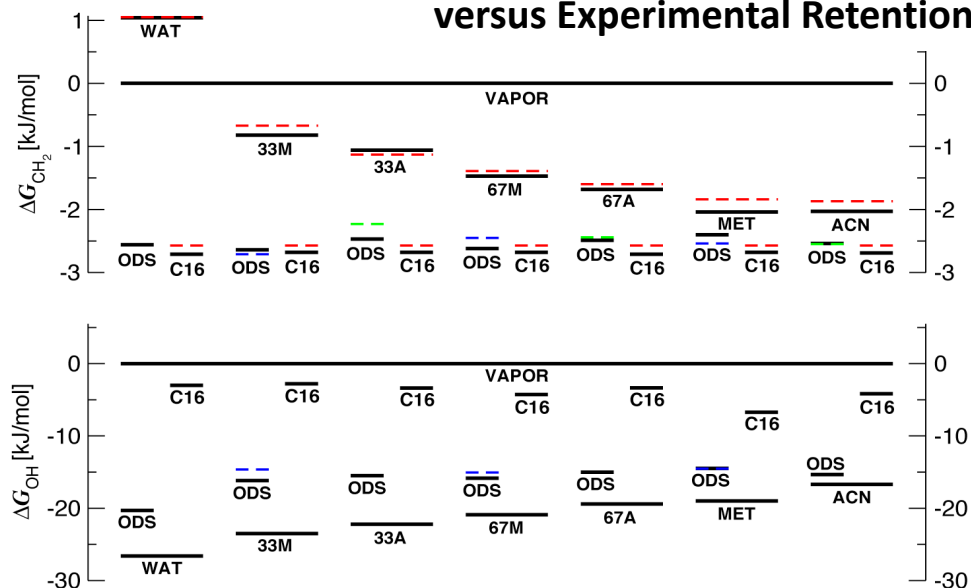


Siepmann & Schure, U of MN & Dow Chemical, 1152998

# GOALI: Collaborative Research: Development and Application of Monte Carlo Simulation Tools for HILIC, Ion Chromatography, and SERS Chemosensors



## Validation of Incremental Transfer Free Energies versus Experimental Retention Data



ODS = dimethyl octadecylsilane with coverage of 2.9  $\mu\text{mol}/\text{m}^2$  and no endcapping

C16 = *n*-hexadecane phase (saturated for simulations)

R.P.J. Ratunga and P.W. Carr, *Anal. Chem.* **72**, 5679 (2000)

B.N. Barman, Ph.D. Thesis (Georgetown U, 1985)

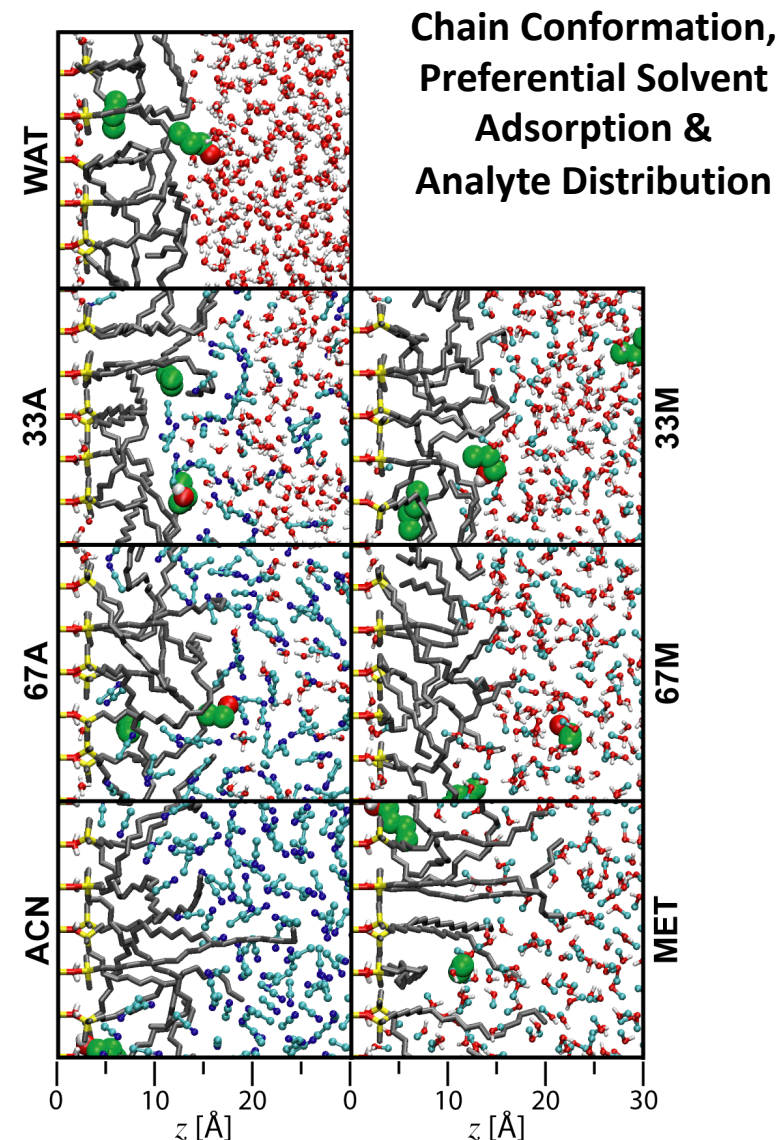
A. Alvarez-Zepeda, Ph.D. Thesis (Georgetown U, 1991)

**Project Outcome** – Monte Carlo simulations using efficient sampling algorithms and accurate force fields yield excellent agreement with experimental retention data and provide molecular-level understanding of the complex retention mechanism for different mobile-phase compositions

**Impact & Benefits** – Knowledge of the retention mechanism allows for the design of stationary phases with improved separation characteristics

Molecular simulation studies of reversed-phase liquid chromatography [Editor's Choice]

Rebecca Lindsey, Jake Rafferty, Becky Eggimann, JIS & MRS, *J. Chromatogr. A* **1287**, 60 (2013)







# Personal Opinions Informed by GOALIs with 6 Different Co-PIs/Industrial Partners



- co-PI who is TRULY interested in **advancing the fundamental science area** (contacts made at scientific conferences and visits to university/industry)
- co-PI who is TRULY engaged in **developing the proposal/project** and in **mentoring graduate students**
- industrial partner **performs experiments/simulations** that are essential for project (these in-kind contributions are more important for the GOALI's success than financial support from industrial partner)
- co-PI and industrial partner willing to host graduate students for extended visits
- industrial partner **onboard with publications resulting from pre-competitive research** (share your institution's standard intellectual property agreement with industrial partner before starting the proposal)
- NSF GOALIs are different from more applied projects (e.g., ARPA-E, RAPID) that involve milestones



# NSF CHE Office Hour—GOALI; August 7<sup>th</sup>, 2020

**Featured Project: Plant-derived Biogenic Sulfur Emissions and the Environment**

**NSF Award Number: CHE 1710221; 8/1/2017-7/31/21**



**Industrial Partner:**  
**JEOL USA Inc.,**  
**Peabody, MA**

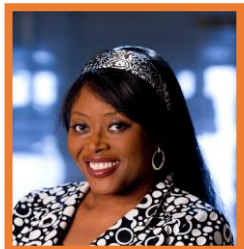
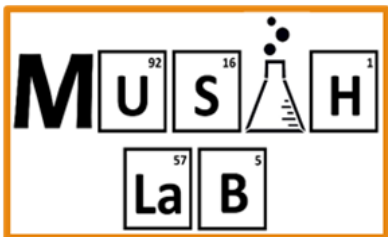


Dr. A. John Dane  
Dr. Robert B. Cody

**Major developer and manufacturer of scientific instruments:**

**Mass spectrometers; NMR instruments, X-ray fluorescence; electron microscopes and other scientific instruments, industrial and medical equipment.**

**Dr. Robert Cody—Co-inventor of the DART ion source**



**University Partner: Professor Rabi A. Musah**

**Deliverables:** 1. Expansion of the sphere of known volatile organosulfur compounds (VOSCs) emitted to the atmosphere by vascular plants; 2. Kinetics information on the reactions of VOSCs with environmentally relevant free radicals; 3. Applications protocols for identification of VOSC emissions into the environment; 4. Ambient air analysis platforms that permit real-time analysis of low level VOSCs in air

**Why GOALI?** The needs of both partners are complementary and can be seamlessly integrated!

## Benefits to Academic Partner

- Advancing the frontiers of science—New methods and/or instrument development; joint IP development
- Investigations of new and/or high-risk ideas
- Emergence of new research areas
- Dramatic enhancement in research productivity
- Access to a range of state-of-the-art equipment and technical expertise
- Joint project results dissemination efforts
- Rapid problem solving and resolution of research challenges and questions
- Exposure of project trainees to excellent training, intellectual property considerations and employment opportunities
- Extension and enhancement of Chemistry Department infrastructure
- Free flow of information



**Nature of the interaction:** Close proximity; full access to human resource expertise and equipment; overlapping interests

## **Benefits to Industrial Partner**

- Greater insights into the needs of researchers that can drive product development
- Advancing the frontiers of science—New methods and/or instrument development; joint IP development
- Development of application notes
- Joint project results dissemination efforts—Enables the company to remain relevant and at the forefront; advertises the capabilities of the industrial partner while advancing science
- Training, access to and vetting of potential employees
- Sales!
- Free flow of information and access to assistance with customers

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703-292-8441



# Upcoming CHE Office Hours/Webinars

ACS Virtual Meeting: August 17 – 20

Booth: August 17 – 18, noon – 4 PM ET

Fed Funders Town Hall: August 19, noon – 1:30 PM ET

“Speed Coaching”: August 19, 2 – 5 PM; August 20, noon – 4 PM ET

Submit general office hour questions/suggestions to:

[chemhighlights@nsf.gov](mailto:chemhighlights@nsf.gov)

Send requests to be included in our Chemistry Communications to:

[chem-comm@listserv.nsf.gov](mailto:chem-comm@listserv.nsf.gov)

