

GOALI: Grant Opportunities for Academic Liaison with Industry



Kelsey Cook, Chemical Measurement and Imaging (kcook@nsf.gov)

Ken Moloy, Chemical Catalysis (kmoloy@nsf.gov)

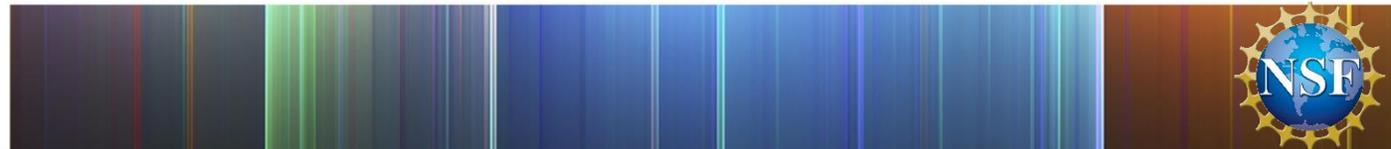
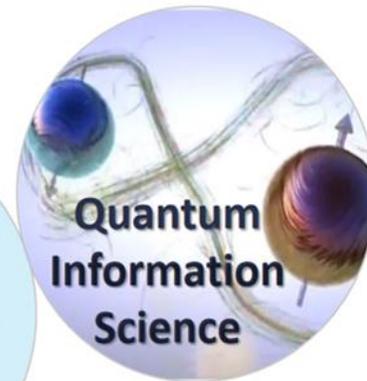
Please mute your microphone!

Submit questions through the chat feature.

Industries of the Future

“The Industries of the Future are cross-cutting, convergent, and independent fields of research that collectively offer enormous economic potential and are critical to the Nation’s long-term economic and national security.”

(Former) NSF Director France Córdova



Industrial Innovation and Partnerships Programs

- SBIR/STTR: Supports startups and small businesses in the creation of deep technologies, getting discoveries out of the lab and into the market.
- I/UCRC: Catalyzes breakthrough pre-competitive research by enabling close and sustained engagement between industry innovators, world-class academic teams, and government agencies.
- PFI: Support to perform translational research and technology development, catalyze partnerships, and accelerate the transition of discoveries from the laboratory to the marketplace for societal benefit.
- i-Corps: Experiential learning of customer and industry discovery, coupled with first-hand investigation of industrial processes, to quickly assess the translational potential of inventions.

<https://www.nsf.gov/funding/programs.jsp?org=IIP>





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Partnerships (IIP) ✓

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Grant Opportunities for Academic Liaison with Industry (GOALI) Proposal

GOALI is a type of proposal that seeks to stimulate collaboration between academic research institutions and industry. Under this proposal type, academic scientists and engineers request funding either in conjunction with a regular proposal submitted to a standing National Science Foundation (NSF) program or as a supplemental funding request to an existing NSF-funded award.

GOALI is not a separate program; GOALI proposals must be submitted to an active NSF funding opportunity and must be submitted in accordance with the deadlines specified therein. A proposer interested in submitting a GOALI proposal or a GOALI supplemental funding request to an existing NSF-funded award must contact the cognizant NSF Program Officer listed in the relevant funding opportunity prior to submission.

Special interest is focused on affording opportunities for:

- Interdisciplinary university-industry teams to conduct collaborative research projects, in which the industry research participant provides critical research expertise, without which the likelihood for success of the project would be diminished;
- Faculty, postdoctoral fellows, and students to conduct research and gain experience in an industrial setting; and
- Industrial scientists and engineers to bring industry's perspective and integrative skills to academe.

GOALI proposals should focus on research that addresses shared interests by academic researchers and industrial partners. The



- Research should be fundamental, transformative, and beneficial to industry
- Regular proposals and supplements
- Synergy:
 - Industrial co-PI (on the Cover Sheet) provides critical research expertise
 - Faculty, postdocs, and students gain experience in an industrial setting
 - Industrial partner brings industry's perspective and skills to academe
- NSF funds are not permitted to be used to support the industrial research partner.
- The title should start with "GOALI:"
- Letter confirming industry co-PI participation must be submitted with the proposal
- Signed IP agreement required before award

https://www.nsf.gov/pubs/policydocs/pappg20_1/pappg_2.jsp#IIE4



Division of Chemistry Due Dates – FY 2021

Contact cognizant program officer for any questions on proposal fit.

September 1, 2020 - September 30, 2020

Chemical Catalysis (Ken Moloy; kmoloy@nsf.gov)

Chemical Structure, Dynamics & Mechanisms-A (Colby Foss; cfoss@nsf.gov)

Chemical Structure, Dynamics & Mechanisms-B (Tingyu Li; tli@nsf.gov)

Chemical Theory, Models & Computational Methods (Richard Dawes; rdawes@nsf.gov)

Chemical Synthesis (Jin Cha; jcha@nsf.gov)

October 1, 2020 - November 2, 2020

Chemical Measurement & Imaging (Kelsey Cook kcook@nsf.gov)

Chemistry of Life Processes (Catalina Achim; cachim@nsf.gov)

Environmental Chemical Sciences (Anne-Marie Schmoltner; aschmolt@nsf.gov)

Macromolecular, Supramolecular & Nanochemistry (Suk-Wah Tam-Chang; stamchan@nsf.gov)

Submission Guidelines: Chemistry Disciplinary Research Programs: [NSF 20-577](#); NSF PAPPG: [NSF 20-1](#)



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Awardee Information

<input type="text" value="Principal Investigator First Name"/>	<input type="text" value="Organization"/>
<input type="text" value="Principal Investigator Last Name"/>	<input type="text" value="State: Select one"/>
<input type="checkbox"/> Include Co-Principal Investigator in name search	<input type="text" value="Zip Code"/>
	<input type="text" value="Country: Select one"/>

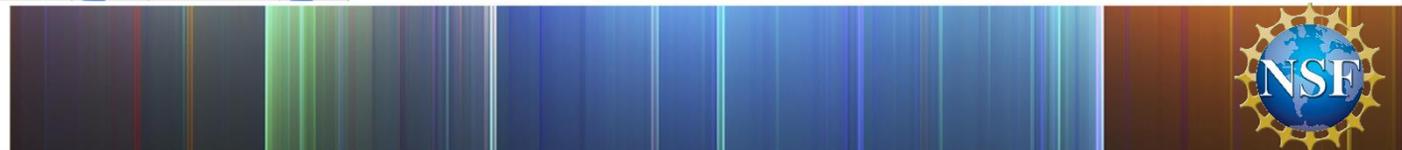
Program Information

<input type="text" value="NSF Organization: CHE - Division Of Chemistry"/>	HINT: The "Program" box searches both program element and program reference names and codes.
<input type="text" value="Element Code"/>	<input type="text" value="Program"/>
<input type="radio"/> Any <input checked="" type="radio"/> All	<input type="text" value="Program Officer"/>
<input type="text" value="Reference Code"/>	
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Additional Information

<input type="text" value="Keyword: GOALI"/>	HINT: Data prior to 1976 may be less complete.
HINT: The Keyword field searches on the title and abstract only	<input checked="" type="checkbox"/> Active Awards <input type="checkbox"/> Expired Awards
<input type="checkbox"/> Search Award Title Only	<input type="text" value="Original Award Date: Select one"/>
	<input type="text" value="From: Select one"/> <input type="text" value="To: Select one"/>

[Link](#) to Search Results



Active CHE GOALs

Program	# Active GOALs
Chemical Catalysis	6
Chemical Measurement & Imaging	10
Chemical Structure, Dynamics, & Mechanisms	1
Chemical Synthesis	1
Environmental Chemical Sciences	3
Macromolecular, Supramolecular, & Nanochemistry	3
TOTAL	24 (~\$11.4 M)



Sample CHE GOALI Awards

PI	Institution	ID	Title
Paul Chirik Rebecca Ruck Danielle Schultz	Princeton U. Merck & Co., Inc. Merck & Co., Inc.	1855719 (CAT)	GOALI: An Industrial-Academic Collaboration for Sustainable Catalysis with Earth Abundant Metals
J. Ilja Siepmann Mark Schure Stephanie Schuster	U. Minnesota Kroungold Analytical, Inc. Advanced Materials Technology, Inc.	2003246 (CMI)	GOALI: CDS&E: Computationally-Guided Development of Chromatographic Phases with Improved Retention Characteristics and of Sustainable Mobile Phases
Rabi Musah Liang T. Chu Robert "Chip" Cody	SUNY – Albany SUNY – Albany JEOL USA, Inc.	1710221 (ECS)	GOALI: Plant-derived Biogenic Sulfur Emissions to the Environment





GOALI: CDS&E: Computationally-Guided Development of Chromatographic Phases with Improved Retention Characteristics and of Sustainable Mobile Phases

CHE-2003246 9/1/2020 – 8/31/2023



J. Ilja Siepmann (PI)
University of Minnesota



Mark R. Schure (co-PI)
Kroungold Analytical
(formerly at Rohm & Haas
and at Dow Chemical)



Stephanie A. Schuster (co-PI)
Advanced Materials Technology



31 co-authored publications
971 citations
h-index = 19

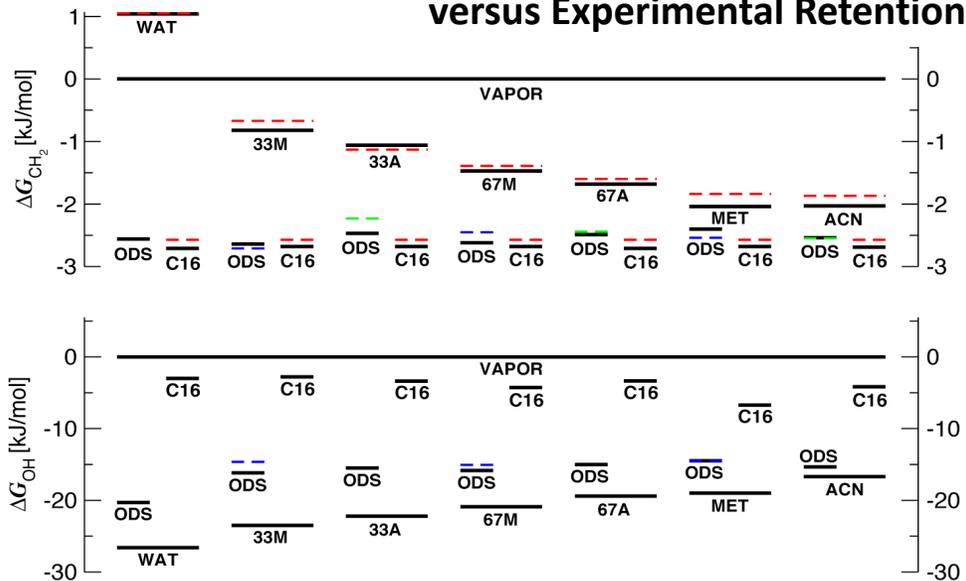


Siepmann & Schure, U of MN & Dow Chemical, 1152998

GOALI: Collaborative Research: Development and Application of Monte Carlo Simulation Tools for HILIC, Ion Chromatography, and SERS Chemosensors



Validation of Incremental Transfer Free Energies versus Experimental Retention Data



ODS = dimethyl octadecylsilane with coverage of 2.9 $\mu\text{mol}/\text{m}^2$ and no endcapping
C16 = *n*-hexadecane phase (saturated for simulations)

R.P.J. Ratunga and P.W. Carr, *Anal. Chem.* **72**, 5679 (2000)

B.N. Barman, Ph.D. Thesis (Georgetown U, 1985)

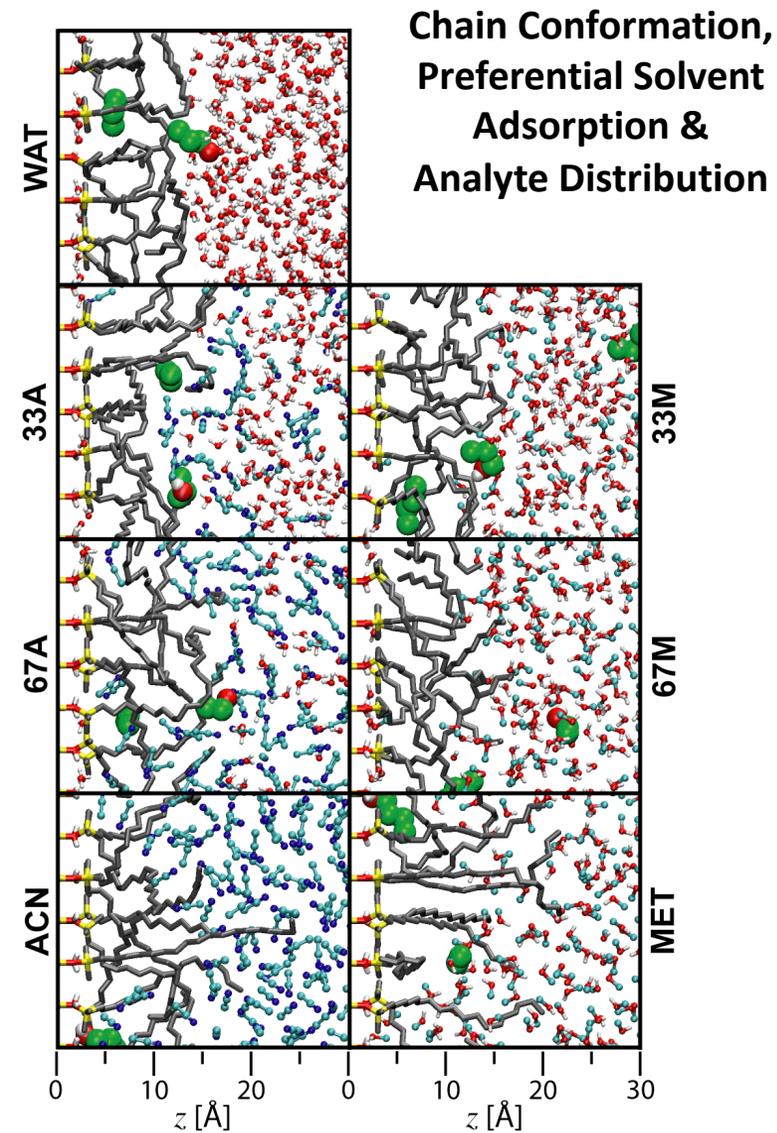
A. Alvarez-Zepeda, Ph.D. Thesis (Georgetown U, 1991)

Project Outcome – Monte Carlo simulations using efficient sampling algorithms and accurate force fields yield excellent agreement with experimental retention data and provide molecular-level understanding of the complex retention mechanism for different mobile-phase compositions

Impact & Benefits – Knowledge of the retention mechanism allows for the design of stationary phases with improved separation characteristics

Molecular simulation studies of reversed-phase liquid chromatography [Editor's Choice]

Rebecca Lindsey, Jake Rafferty, Becky Eggmann, JIS & MRS, *J. Chromatogr. A* **1287**, 60 (2013)



Chain Conformation,
Preferential Solvent
Adsorption &
Analyte Distribution



Personal Opinions Informed by GOALIs with 6 Different Co-PIs/Industrial Partners



- co-PI who is TRULY interested in **advancing the fundamental science area** (contacts made at scientific conferences and visits to university/industry)
- co-PI who is TRULY engaged in **developing the proposal/project** and in **mentoring graduate students**
- industrial partner **performs experiments/simulations** that are essential for project (these in-kind contributions are more important for the GOALI's success than financial support from industrial partner)
- co-PI and industrial partner willing to host graduate students for extended visits
- industrial partner **onboard with publications resulting from pre-competitive research** (share your institution's standard intellectual property agreement with industrial partner before starting the proposal)
- NSF GOALIs are different from more applied projects (e.g., ARPA-E, RAPID) that involve milestones



NSF CHE Office Hour—GOALI; August 7th, 2020

Featured Project: Plant-derived Biogenic Sulfur Emissions and the Environment

NSF Award Number: CHE 1710221; 8/1/2017-7/31/21



**Industrial Partner:
JEOL USA Inc.,
Peabody, MA**

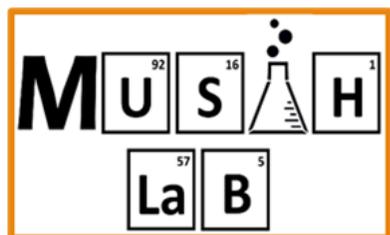


Dr. A. John Dane
Dr. Robert B. Cody

Major developer and manufacturer of scientific instruments:

Mass spectrometers; NMR instruments, X-ray fluorescence; electron microscopes and other scientific instruments, industrial and medical equipment.

Dr. Robert Cody—Co-inventor of the DART ion source



University Partner: Professor Rabi A. Musah

Deliverables: 1. Expansion of the sphere of known volatile organosulfur compounds (VOSCs) emitted to the atmosphere by vascular plants; 2. Kinetics information on the reactions of VOSCs with environmentally relevant free radicals; 3. Applications protocols for identification of VOSC emissions into the environment; 4. Ambient air analysis platforms that permit real-time analysis of low level VOSCs in air

Why GOALI? The needs of both partners are complementary and can be seamlessly integrated!

Benefits to Academic Partner

- Advancing the frontiers of science—New methods and/or instrument development; joint IP development
- Investigations of new and/or high-risk ideas
- Emergence of new research areas
- Dramatic enhancement in research productivity
- Access to a range of state-of-the-art equipment and technical expertise
- Joint project results dissemination efforts
- Rapid problem solving and resolution of research challenges and questions
- Exposure of project trainees to excellent training, intellectual property considerations and employment opportunities
- Extension and enhancement of Chemistry Department infrastructure
- Free flow of information

Nature of the interaction: Close proximity; full access to human resource expertise and equipment; overlapping interests

Benefits to Industrial Partner

- **Greater insights into the needs of researchers that can drive product development**
- **Advancing the frontiers of science—New methods and/or instrument development; joint IP development**
- **Development of application notes**
- **Joint project results dissemination efforts—Enables the company to remain relevant and at the forefront; advertises the capabilities of the industrial partner while advancing science**
- **Training, access to and vetting of potential employees**
- **Sales!**
- **Free flow of information and access to assistance with customers**

Kelsey Cook
kcook@nsf.gov
703-292-7490



Ken Moloy
kmoloy@nsf.gov
703-292-8441



Upcoming CHE Office Hours/Webinars

ACS Virtual Meeting: August 17 – 20

Booth: August 17 – 18, noon – 4 PM ET

Fed Funders Town Hall: August 19, noon – 1:30 PM ET

“Speed Coaching”: August 19, 2 – 5 PM; August 20, noon – 4 PM ET

Submit general office hour questions/suggestions to:

chemhighlights@nsf.gov

Send requests to be included in our Chemistry Communications to:

chem-comm@listserv.nsf.gov

