

Welcome to the Women in Chemistry Panel



Dr. Amanda C. Bryant-Friedrich

Dean and Professor of Pharmaceutical Sciences Wayne State University



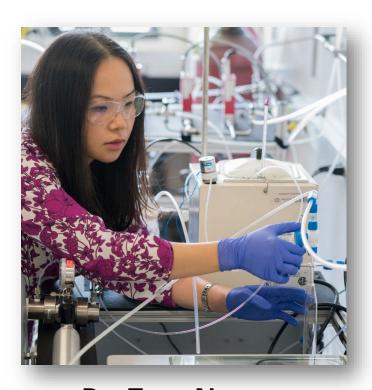
Dr. Catherine T. "Katie" Hunt

Retired R&D Director, Innovation Sourcing and Sustainable Technologies, The Dow Chemical Company

Past President American Chemical Society (ACS)

Former Brenton S. Halsey, Distinguished Visiting Professor in Engineering, University of Virginia

Acting Executive Director, Global Cool Cities Alliance (GCCA)



Dr. Tran Nguyen *Assistant Professor of*

Environmental Chemistry
University of California,
Davis

The next section is a series of slides provided by Dr. Catherine Hunt on crafting an elevator pitch.

References are provided throughout the presentation. Please cite them if using the material elsewhere.

Please note that this material is not for sale or economic personal gain.



Extra Slides for NSF Career Panel

Education Collaboration Innovation

Bridging the Innovation Gap

Starts with

- ✓ Your Elevator Speech

 And requires
- ✓ Competency, Passion & Alignment

Catherine T. Hunt, Ph.D.

Retired R&D Director, ROH/Dow

March 10, 2023

Your Elevator Speech

- Your 1 Minute Pitch:
 - Name & an understandable title
 - 2. Something unique about YOU
 - Desired outcome of this interaction?
- Be concise, articulate, memorable
- Pair up and practice

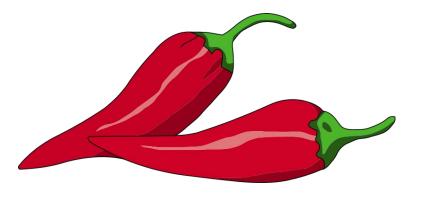




SPICE It Up!

- Shake hands firmly
- Pitch yourself
- Image of confidence
- Connect with others
- Elevator speech





Modified from ACS Women's Chemist's Breakfast Speed Networking Exercise, circa 2007

What's **Next?**

Your Elevator Speeches

■ Volunteers ...

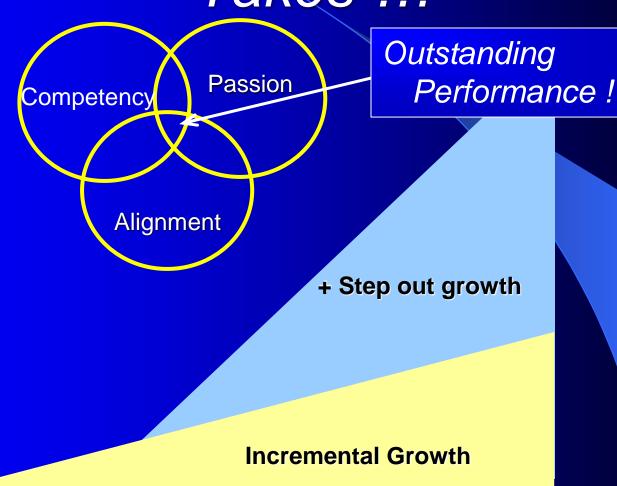


Network and Go!

Communication is Key!

- 1st make a connection
 - What do you have in common?
 - In the same field? seminar room? sport?
- 2nd stay on message and Spice it up! (see slide)
 - What is your ask? Make it doable!
 - Do they work for a company you'd like to know more about?
 - This first meeting is to get them interested in exchanging information to talk further OR can they refer you to a better source?
 - What do you want them to remember about you?
- Find a partner and Practice...Practice....Practice
- Organize a speed networking event for a small group...lead it yourself or see if you can bring in an expert.

Takes ...



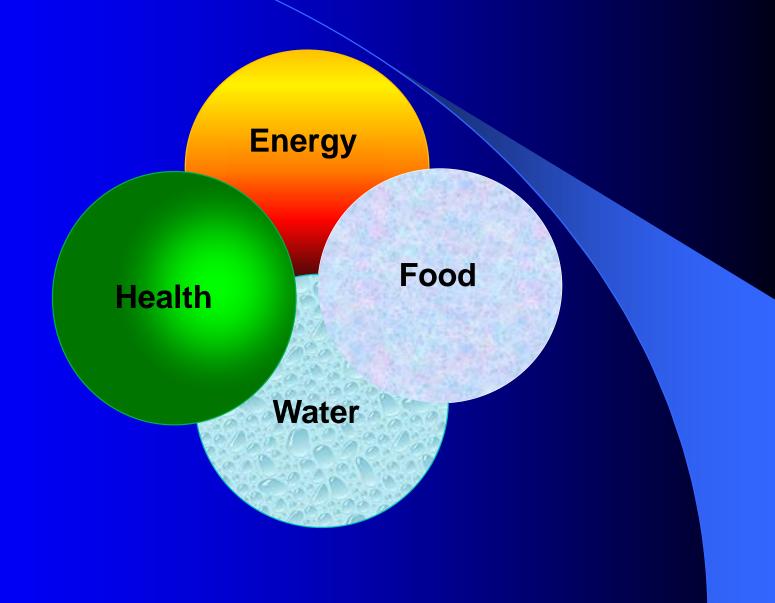
Time

What's Needed...?

- ✓ Education to engage legislators, the media, the public and the next generation
- Collaboration to build a strong, vibrant and vocal technical community
- ✓ *Innovation* to recreate our companies, our schools and ourselves

Source: CT Hunt, C&EN, Presidential Message, Jan.2007.

Innovation: Sustainable Innovation



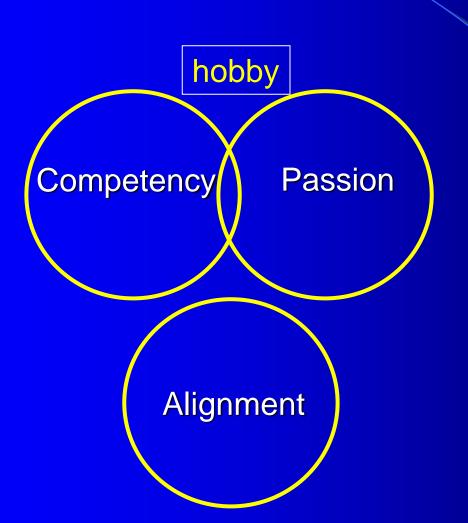
Bridging the Innovation Gap... Takes...

Competency

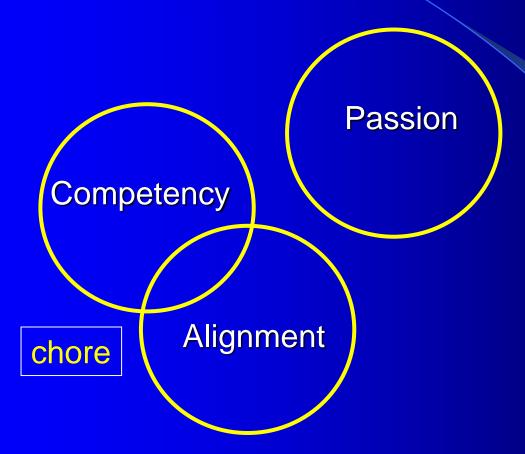
Passion

Alignment

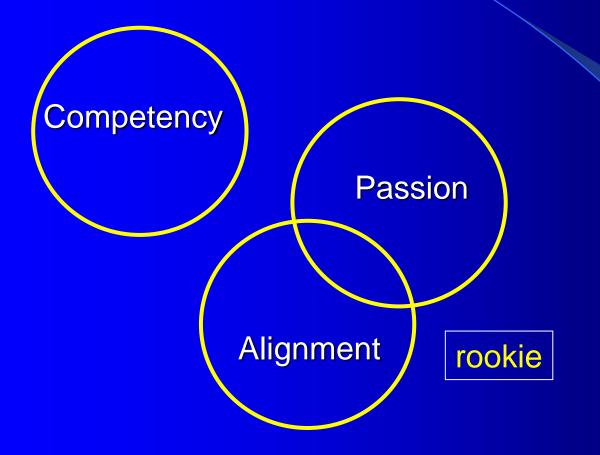
Two out of Three won't work!



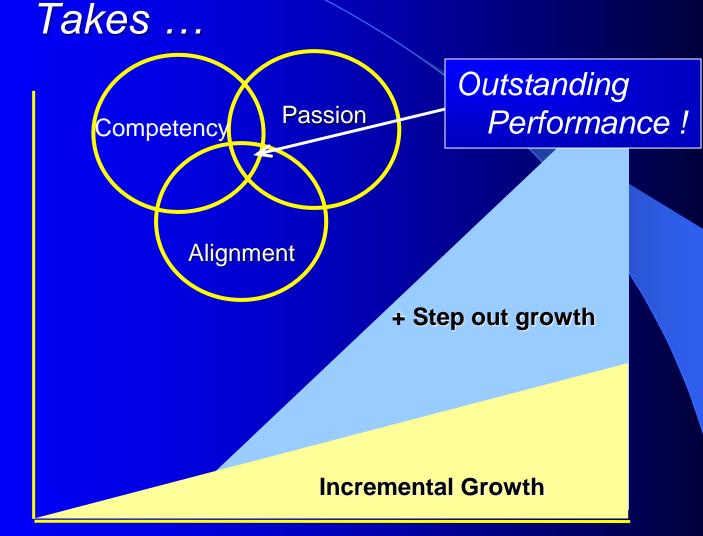
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Two out of Three won't work!



Modified by CT Hunt from: Zenger and Folkman, Extraordinary Leaders: Turning Good Managers into Great Leaders.



Growth

