SECTION J – ATTACHMENT 10

MASTER SMALL BUSINESS SUBCONTRACTING PLAN

LOCKHEED MARTIN CORPORATION
INFORMATION SYSTEMS & GLOBAL SERVICES
JANUARY 1, 2011 – DECEMBER 30, 2014

FOR SMALL, VETERAN-OWNED, SERVICE-DISABLED VETERAN-OWNED, HUBZone, SMALL DISADVANTAGED and WOMEN-OWNED SMALL BUSINESS CONCERNS

THIS MASTER SUBCONTRACTING PLAN IS PREPARED IN ACCORDANCE WITH SECTION 834 OF PUBLIC LAW 101-189 AND IS PURSUANT TO FEDERAL ACQUISITION REGULATION FAR 52.219.9 AND IS APPLICABLE TO ALL IS&GS OPERATING COMPANIES WITH THE EXCEPTION OF JOINT VENTURES.

The Signature of the following authorized cognizant representative evidences approval of this Subcontracting Plan.

John Zuccaro
Senior Manager, Supply Chain Management
Information Systems & Global Services
Date: January 18, 2011
2. OVERVIEW

Lockheed Martin Corporation (LMC) is a large U.S. government contractor with over $30 billion dollars in annual sales. The Corporation has four core business areas. Each LMC business area is comprised of one or more operating companies (also known as business units), which are located throughout the United States. Supplier Diversity Professionals are located at each operating company having a procurement function and the Corporation’s headquarters located in Bethesda, Maryland.

- **Aeronautics (AERO):** Fort Worth, TX - World leader in air power projection including combat, air mobility, special mission/reconnaissance aircraft and design & development of advanced systems.
- **Electronic Systems (ES):** Bethesda, MD – Premier systems and software engineering capability in air and missile defense, precision munitions, force transformation, and homeland security.
- **Space Systems (SS):** Denver, CO - Leader in military, civil and commercial space products and services.
- **Information Systems & Global Services (IS&GS), Gaithersburg, MD -** Leading federal services and Information Technology contractor with a strong heritage of delivering world-class solutions and delivering advanced technology across a broad spectrum of domains.

The recent formation of the IS&GS business area is an evolution of the Corporation's horizontal integration strategy and a further integration and alignment of capabilities and resources – connecting cultures, capabilities, people and processes. It is designed to enhance flexibility and agility in providing comprehensive solutions to customers’ operational and business challenges.
6. DEFINITIONS

The definitions used are in accordance with the Federal Acquisition Regulation Parts 2, 19, and 25.

Note: Any small business that qualifies for multiple statuses will also be considered as a part of each of those multiple categories.

7. SUBCONTRACTING PLAN

A) General

In accordance with FAR 52.219-9, Small Business Subcontracting Plan, this Subcontracting Plan contains all the required elements of an individual Subcontracting Plan and may be incorporated by reference in United States prime contracts awarded to LM IS&GS.

1. The individual Subcontracting Plan for Small Business concerns will set forth the following variables, as well as any deviations hereto deemed necessary by the cognizant Contracting officer, which are applicable to the specific prime contract in which this individual plan is incorporated.

   a. Goals for each SB category, expressed in percentages of total planned subcontracting dollars and of total contract value for the base and each option period.
   b. Total dollars planned to be subcontracted.
   c. Total dollars planned to be subcontracted to each SB category.
   d. Description of the principle types of supplies/services to be subcontracted and the types planned for each SB category.
   e. Description of the method used to develop the subcontracting goals.
   f. Statement as to whether indirect costs are included in establishing goals.
   g. Name of the administrator of the individual subcontracting plan (normally the Supplier Diversity Business Area Lead)
Use or disclosure of data contained on this page is subject to the restriction on the title page of this proposal.
8. APPROVED MASTER SUBCONTRACTING ADDENDUM

FOR SMALL, VETERAN-OWNED, SERVICE-DISABLED VETERAN-OWNED, HUBZone, SMALL DISADVANTAGED and WOMEN-OWNED SMALL BUSINESS CONCERNS

Submit to: National Science Foundation
Division of Acquisition and Cooperative Support (DACS)
4201 Wilson Boulevard, Suite 475
Arlington, VA 22230

Contract Name: ASC Polar

RFP/Contract #: RFP# DACS08P2215

Period of Performance: 04-01-2012 thru 03-31-2025 (including all options)

Total Contract Value: 1,882,295,283

Total Subcontract/Materials Value: (b) (4)

LM Plan No: DACS08P2215

Revision:

Contractor: Lockheed Martin Corporation
Information Systems & Global Solutions Engineering Services Segment
700 N. Frederick Avenue
Gaithersburg, MD 20879

Plan No. DACS08P2215
Contract No. RFP# DACS08P2215
Date October 25, 2011
10. AWARDS

LM’s commitment to Small Business is illustrated by the awards listed below:

<table>
<thead>
<tr>
<th>Small Business Program Awards</th>
<th>Year(s)</th>
<th>Granting Authority</th>
</tr>
</thead>
<tbody>
<tr>
<td>Billion Dollar Roundtable for spending $1B annually</td>
<td>2003-2010</td>
<td>Minority Business News</td>
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<tr>
<td>on minority owned or woman-owned suppliers</td>
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<td></td>
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<tr>
<td>Corporate Achievement Award</td>
<td>2008</td>
<td>US Department of Veteran Affairs</td>
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</tbody>
</table>
Women’s Business Council of Southwest  
Silicon Valley Chamber of Commerce  
US Pan Asian Chamber of Commerce- SW |
| Large Prime Contractor of the Year Award in recognition of the outstanding support to small business subcontracting initiatives | 2008                | Johnson Space Center - NASA                                                         |
| SADBU Mentor of the Year Award                                    | 2008, 2009          | Small & Disadvantaged Business Utilization (SADBU) Consortium                     |
| Small Business Program Manager of the Year – Sandia National Laboratories | 2007                | Department of Energy                                                               |
| STAR Award for Supplier Diversity Excellence                     | 2007                | Dallas Ft Worth Minority Business Council                                           |
| Veteran Champion of the Year Award                                | 2007                | Small Business Administration- Philadelphia Regional District                       |
| 2009 New York Regional MED Week Supplier Diversity Honoree       | 2009                | US Department of Commerce MBDA                                                      |
| 2009 Nunn Perry Award Aeronautics and Angeles Composite Technologies | 2009                | Mentor Protégé Conference                                                          |
| 2009 Nunn Perry Award Electronic Systems and Geodetics, Inc.     | 2009                | Mentor Protégé Conference                                                          |
| 2010 Nunn Perry Award Aeronautics and Aegisound                  | 2010                | Mentor Protégé Conference                                                          |
11. REPORTING AND COOPERATION

LM IS&GS will submit periodic reports at such times and in such detail as the contracting agency or the Small Business Administration (SBA) may require to determine the extent of compliance with this SB subcontracting plan. Reports will be submitted via the Electronic Subcontracting Reporting System (eSRS) and will be prepared in accordance with instructions on those forms. Examples of reports submitted previously can be found in Appendix I. LM will also cooperate fully in any studies or surveys which the contracting agency or the SBA may require verifying such compliance. The principal reports used for collecting and tracking SB commitment activity are as follows:

- Semi-Annual Individual Subcontracting Report ISR (SF-294)
- Semi Annual Summary Subcontracting Report SSR (SF-295); (Each fiscal year-end report will include a breakout in IS&GS format of subcontract awards, in whole dollars, to small disadvantaged business concerns by North American Industry Classification System [NAICS] Major Group)

<table>
<thead>
<tr>
<th>Reporting Period</th>
<th>Report Due</th>
<th>Due Date</th>
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</thead>
<tbody>
<tr>
<td>Oct 1 - Mar 31</td>
<td>ISR</td>
<td>4/30</td>
</tr>
<tr>
<td>Apr 1 - Sept 30</td>
<td>ISR</td>
<td>10/30</td>
</tr>
<tr>
<td>Oct 1 - Sept 30</td>
<td>SSR</td>
<td>10/30</td>
</tr>
<tr>
<td>Contract Completion</td>
<td>Year End SDB Report</td>
<td>30 days after completion</td>
</tr>
</tbody>
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