Prospective New Awardee Guide

February 1999
The National Science Foundation (NSF) funds research and education in most fields of science and engineering. Grantees are wholly responsible for conducting their project activities and preparing the results for publication. Thus, the Foundation does not assume responsibility for such findings or their interpretation.

NSF welcomes proposals from all qualified scientists, engineers and educators. The Foundation strongly encourages women, minorities, and persons with disabilities to compete fully in its programs. In accordance with federal statutes, regulations, and NSF policies, no person on grounds of race, color, age, sex, national origin, or disability shall be excluded from participation in, be denied the benefits of, or be subjected to discrimination under any program or activity receiving financial assistance from NSF (unless otherwise specified in the eligibility requirements for a particular program).

Facilitation Awards for Scientists and Engineers with Disabilities (FASED) provide funding for special assistance or equipment to enable persons with disabilities (investigators and other staff, including student research assistants) to work on NSF-supported projects. See the program announcement or contact the program coordinator at (703) 306-1636.

The National Science Foundation has Telephonic Device for the Deaf (TDD) and Federal Information Relay Service (FIRS) capabilities that enable individuals with hearing impairments to communicate with the Foundation regarding NSF programs, employment, or general information. TDD may be accessed at (703) 306-0090 or through FIRS on 1-800-877-8339.

**PRIVACY ACT AND PUBLIC BURDEN STATEMENTS**

The information requested on proposal forms and project reports is solicited under the authority of the National Science Foundation Act of 1950, as amended. The information on proposal forms will be used in connection with the selection of qualified proposals; project reports submitted by awardees will be used for program evaluation and reporting within the Executive Branch and to Congress. The information requested may be disclosed to qualified reviewers and staff assistants as part of the review process; to applicant institutions/grantees to provide or obtain data regarding the proposal review process, award decisions, or the administration of awards; to government contractors, experts, volunteers and researchers and educators as necessary to complete assigned work; to other government agencies needing information as part of the review process or in order to coordinate programs; and to another Federal agency, court or party in a court or Federal administrative proceeding if the government is a party. Information about Principal Investigators may be added to the Reviewer file and used to select potential candidates to serve as peer reviewers or advisory committee members. See Systems of Records, NSF-50, “Principal Investigator/Proposal File and Associated Records,” 63 Federal Register 267 (January 5, 1998), and NSF-51, “Reviewer/Proposal File and Associated Records,” 63 Federal Register 268 (January 5, 1998). Submission of the information is voluntary. Failure to provide full and complete information, however, may reduce the possibility of receiving an award.

Public reporting burden for this collection of information is estimated to average 120 hours per response, including the time for reviewing instructions. Send comments regarding this burden estimate and any other aspect of this collection of information, including suggestions for reducing this burden, to: Suzanne H. Plimpton, Reports Clearance Officer; Division of Administrative Services; National Science Foundation; Arlington, VA 22230.

**YEAR 2000 REMINDER**

In accordance with Important Notice No. 120 dated June 27, 1997, Subject: Year 2000 Computer Problem, NSF awardees are reminded of their responsibility to take appropriate actions to ensure that the NSF activity being supported is not adversely affected by the Year 2000 problem. Potentially affected items include: computer systems, databases, and equipment. The National Science Foundation should be notified if an awardee concludes that the Year 2000 will have a significant impact on its ability to carry out an NSF funded activity. Information concerning Year 2000 activities can be found on the NSF web site at http://www.nsf.gov/oirm/y2k/start.htm.
Checklist

___  1. Awardee Organization and Management Summary Form (Appendix 1, See Section B.1 of Guide).

___  2. Documents showing legal establishment and structure of organization (See Section B.2 of Guide).


___  5. Listing of Current or Recent Federal Awards (See Section B.6 of Guide).


Items 1 - 8 should be sent within 15 days of your receipt of this letter to my attention at the following address:

National Science Foundation
Division of Grants and Agreements, Room ___
4201 Wilson Boulevard
Arlington, VA 22230

Items 9 and 10 should be completed to initiate payment processing only if NSF decides to fund your proposal. Action on these items should be taken as soon as a NSF award letter is received by your organization.

___  9. ACH Vendor/Miscellaneous Payment Enrollment Form (SF Form 3881) (Appendix 5, See Section E.1 of Guide).

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### Appendix 1
Awardee Organization and Management Summary Form (NSF 357)

### Appendix 2
Assurance of Compliance (F.L. 123)

### Appendix 3
Small Business Declaration Form

### Appendix 4
Financial Management Systems Questionnaire

### Appendix 5
ACH Vendor/Miscellaneous Payment Enrollment Form

### Appendix 6
Sample Indirect Cost Rate Proposal

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SECTION A – Overview and Basic Information

1. **Overview** - The information provided in this guide will assist your organization in preparing documents which the National Science Foundation (NSF) requires to conduct administrative and financial reviews of your organization. This guide also serves as a means of highlighting the accountability requirements associated with Federal awards. You should read this guide in its entirety since it contains information which we have identified, based on past experience with prospective awardees, as being most helpful to them in working with the NSF.

2. **Federal Requirements** - Various Federal requirements apply to awards made by NSF. These requirements are set forth in the following documents: (1) Federal **Cost Principles**; (2) **Federal Management Standards**; and, (3) **Federal Audit Requirements**. If your organization does not currently have a copy of the documents setting forth the requirements which are applicable to your organization, they should be obtained as soon as possible.

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These documents can be obtained as follows:

**Policies and Procedures**

**OMB Circulars**
Phone Contact: Office of Management and Budget @ (202) 395-7332.

**FAR, Part 31**
Phone Contact: Government Printing Office @ (202) 783-3238

3. **NSF Points of Contact** - Answers to questions frequently asked by organizations are contained in this document, therefore we recommend that you read the entire guide before calling for assistance. NSF administrative offices and points of contact are as follows:
**Division of Grants and Agreements (DGA) (703-306-1210)**

Staff in this office are responsible for award of grants and grant administration. This office should be contacted with questions in those areas which are not identified in the offices noted below.

**Division of Contracts, Policy and Oversight (CPO)/Cost Analysis and Audit Resolution Branch (CAARB) (703-306-1244)**

Staff in this office are responsible for conducting accounting system reviews, negotiating indirect cost rates, and resolving audit findings. This office should be contacted with questions concerning accounting systems requirements, indirect cost rates and indirect cost proposal preparation, financial statements, and audits conducted on Federal awards.

**Division of Financial Management (DFM) (703-306-1283)**

Staff in this office are responsible for maintaining Financial Institution information as provided on SF 3881, and for assisting with FastLane payments and the FastLane Federal Cash Transaction Reports (FCTRs). This office should be contacted with questions concerning payments (both advances and reimbursements) and the FCTR if an award is made.

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**SECTION B – Administrative and Management Information**

1. **Awardee Organization and Management Summary Form 357 (Appendix 1)** – Self-explanatory. Complete Part I only.

2. **Organizational Establishment and Structure** - Provide an official or published statement of the purpose of your organization and of the powers which have been granted to it to enter into contractual relationships and/or accept awards (e.g. articles of incorporation, by-laws). This should include a brief description of your organization’s objectives, and also an organization chart reflecting the structure of your organization.

3. **Assurance of Compliance (Appendix 2)** - Enter the name of your organization and sign the form certifying that your organization is in compliance.

4. **Small Business Declaration or IRS exemption letter (Appendix 3)** - If you are a for-profit organization, provide a signed copy of the Small Business Declaration form. If you are a non-profit organization, provide a copy of the current Internal Revenue Service tax exemption letter which certifies the organization’s non-profit status.

5. **Financial Management Systems Questionnaire (Appendix 4)** – Complete the questionnaire and provide the documentation as requested on the form.

6. **Listing of Current or Recent Federal Awards** - Provide a listing of federal awards to your organization in the past two years. Show agency, award number, amount, and title of project.

7. **Financial Statements** – Provide your organization’s financial statements for the two most current ended accounting years.
1. **Accounting System Requirements** - Organizations receiving awards are required to have an adequate accounting system. Adequate accounting systems provide assurances to the Federal Government that organizations can support that expenditures of federal funds are in accordance with applicable regulations, and terms and conditions of the award.

At a minimum, adequate accounting systems provide for:

- detailed budget preparation with proposed costs based on actual historical cost data;
- identification of costs (budgeted costs and actual expenses) by project/grant;
- identification of expenditures as direct, indirect, and unallowable;
- complete and accurate financial reports (including balance sheets and income statements);
- maintenance of adequate source documentation (purchase orders, invoices, canceled checks, etc.); and
- maintenance of adequate documentation to support cost sharing (acceptable forms of cost sharing contributions are those which meet the criteria established in Section .23 of OMB Circular A-110).

Organizations being considered for a NSF award are required to support the existence of an adequate accounting system. If an organization has been audited by Defense Contract Audit Agency (DCAA), or has been audited by another Federal Agency, the organization should provide a copy of the review and/or audit report resulting from the audit or review.

All organizations should complete and provide the “Financial Management Systems Questionnaire,” *(Appendix 4)*. This form will be reviewed by the Cost Analysis and Audit Resolution Branch. Possible accounting system deficiencies in submissions, and suggestions for correcting deficiencies, will be discussed with the submitting organization.

2. **Time and Effort Reporting** - Time and effort records must be maintained for an organization’s employees so that salary charges to an award can be adequately supported. An adequate time and effort record contains the following information: (1) the name and signature of the employee; (2) the hours, or percentage of effort, an employee worked each day during a given pay period; (3) the activities of the employee during the pay period (i.e., project, general and administrative, vacation, sick, leave without pay, etc.); and, (4) the name and signature of the employee’s supervisor.

Corrections to a time and effort record should be in ink and initialed by the employee.

Organizations should provide a copy of their time and effort record and the related procedures as an attachment to the “Financial Management Systems Questionnaire.” The following sample timesheet is provided to assist you in creating a time and effort record form should your organization not currently maintain these records.
3. **Costs Unallowable on Federal Awards** - Certain kinds of costs organizations incur cannot be charged to Federal awards, either as direct or indirect costs. A few examples of these costs are advertising (except for help wanted), bad debt, contributions and donations, fines, and penalties. The applicable cost principles listed in **Section A** above provide more information on unallowable costs.

4. **Information on Audits Conducted on Federal awards** - Information on audits are contained in the applicable Federal Audit Requirements as listed in **Section A** above. In addition to the audits covered in these requirements, the NSF Office of the Inspector General (OIG) conducts audits of awards made to for-profit and non-profit organizations receiving NSF funding. Since these audits can result in cost disallowances and require organizations to make repayments to NSF, organizations should understand the importance of having adequate accounting documentation to support costs charged to NSF awards. **Audit findings** resulting in questioned costs (and, which generally require repayment to NSF) have been due to the following:

1. Lack of time records to support salary costs charged to awards.
2. Lack of consulting agreements and invoices to support that services were related to the award, and that the charges were reasonable and consistent with the NSF consultant rate limitations in effect.
3. Indirect cost recoveries were in excess of those allowed by the type of indirect cost rate and base reflected in the award.
4. Costs were unallowable in accordance with applicable cost principles and, therefore, could not be charged to Federal awards.
5. Proposed participant support amounts were expended in other cost categories without the required prior NSF written approval.
6. Adequate supporting documentation was not provided for cost sharing claimed.
7. Interest earned on NSF advances made to organizations was not remitted as required (see Section E.4 below.)

Resolution of questioned cost audit findings is time-consuming and costly for both the organization and NSF. Therefore, you should contact the NSF Cost Analysis and Audit Resolution Branch (CAARB) at (703-306-1244) if you have any questions concerning audits, and/or supporting documentation which should be maintained.

SECTION D – Indirect Cost Rates

1. Indirect Cost Rate Proposals and Financial Statements - Direct costs are those costs that can be identified specifically with a particular final cost objective, i.e., a particular award, project, service, or other direct activity of an organization. Indirect costs are those that have been incurred for common or joint objectives and cannot be readily identified with a particular final cost objective. After direct costs have been determined and assigned directly to awards or other work as appropriate, indirect costs are those remaining to be allocated to benefiting cost objectives.

Where an organization’s major functions benefit from its indirect costs to approximately the same degree, the allocation of indirect costs may be accomplished by (1) separating the organization’s total costs for the period as either direct or indirect and (2) dividing the total allowable indirect costs (net applicable credits) by an equitable distribution base. The distribution base may be total direct costs (excluding capital expenditures and other distorting items, such as major subawards and participant support costs), direct salaries and wages, or other base which results in an equitable distribution. It should be noted that NSF does not fund Independent Research and Development (IR&D) costs either directly or indirectly. Therefore, while IR&D should not be proposed as a direct cost, these costs must be treated as a direct cost in indirect cost rate calculations.

Organizations are required to support their indirect cost rate(s) shown on their grant proposal budget by submission of a current indirect cost rate agreement negotiated with a Federal agency (with financial statements for the two most current ended accounting periods), or by submission of an indirect cost proposal and the related financial statements. A sample indirect cost proposal is shown on Appendix 6.

2. Types of Indirect Cost Rates Used on NSF Awards - Depending on various information available (historical cost information), amount of funding being requested, etc., NSF will establish a negotiated indirect cost rate for an award (that rate which is negotiated with NSF or another Federal Agency) as one of the types of rates shown below. Since some types of rates limit indirect cost recoveries and require adjustments, organizations receiving awards should ensure that they determine the type of indirect cost rate applicable to the award. The type of rate will be specified in the award letter. Types of indirect cost rates used on NSF awards are as follows:

   **Maximum Provisional Indirect Cost Rate**

   A maximum provisional rate is a temporary rate established for an award to permit funding and reporting of indirect costs pending establishment of a final rate (that rate determined at the end of an accounting period using “actual” direct and indirect cost data). This type of rate limits indirect cost recoveries to the LOWER of the maximum provisional rate established at the time of award, or the final rate, established at the end of an accounting period.

   As an example, if a maximum provisional indirect cost rate of 50% was established at the time
of award, but an indirect cost rate of 65% was determined based on actual financial data for an
accounting period, indirect cost recoveries would be limited to 50%. However, if a final indirect
cost rate of 40% was determined, indirect costs recovered in excess of the 40% rate would need
to be returned to NSF.

Organizations having awards which contain maximum provisional rates are required to submit
indirect cost proposals reconciled to financial statements within six months after the close of
each accounting year during which the award is active. These should be sent to the Cost
Analysis and Audit Resolution Branch (CAARB).

**Predetermined (Fixed) Indirect Cost Rate**
A predetermined (fixed) indirect cost rate is a permanent indirect rate established for an award
based on an estimate of costs for that period. This type of rate is not subject to adjustment
where final indirect cost rates are actually lower or higher than the awarded predetermined
(fixed) rate, and therefore indirect cost recoveries are limited to the indirect cost rate established
for an award, for the entire period of the award.

**Fixed Indirect Cost Dollar Amount**
A fixed dollar amount limits organizations to that “amount” of indirect costs specified in the
approved budget. It is not subject to adjustment.

### SECTION E – Payments to Organizations with NSF Awards

1. **ACH Vendor/Miscellaneous Payment Enrollment Form (SF 3881)** – The completed form
   should be sent to NSF, Division of Financial Management, Room 575, as soon as possible after
   a NSF Grant award letter is received by an organization.

2. **Payments** - All new grantees must enroll in the FastLane Cash Request system. Call (703)
   306-1283 for information on being authorized to use the NSF FastLane Cash Request System
   (https://www.fastlane.nsf.gov) to draw funds as needed. Organizations may be paid as a
   reimbursement or advance to cover near future needs.

3. **Federal Cash Transaction Report (FCTR) (SF 272)** - All new grantees must enroll in the
   FastLane FCTR system. The FCTR is a quarterly report which is computer generated by NSF
   and mailed to new awardees with instructions on how to complete the report in the FastLane
   system. Call (703) 306-1283 for information if needed. The FastLane FCTR’s are due February
   10, May 10, August 10 and November 10. Awards are financially closed by the Division of
   Financial Management one full quarter after the award expires.

4. **Interest Earned on Advance Payments** – Organizations are generally required to maintain
   advances of NSF funds in interest bearing accounts. Exceptions are found in Section .22 of
   OMB Circular A-110. Interest earned on NSF advances deposited in interest bearing accounts
   shall be remitted annually to the Department of Health and Human Services (HHS), Payment
   Management System, P.O. Box 6021, Rockville, MD 20852 (telephone number: (301) 443-
   9247). Interest amounts up to $250 per year may be retained by the organization.

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# Awardee Organization and Management Summary

## Part I.

1. **Common Name of Organization:**

2. **Acronym (if any)**
   - 2. a. **DUNS Number**

3. **Legal Name (if different)**

4. **Address (Street, City, State, Zip Code)**

5. **Parent or Affiliated Organization (if any)**

6. **Former Name (if any)**

7. **Type of Organization** (Check appropriate box) (If Commercial, check appropriate boxes)
   - Academic
   - State/Local Government
   - Commercial
   - Small Business
   - Hospital
   - Other Non-Profit
   - Minority Business
   - Other (Identify)

8. **Awardee Organization**
   - a. President/Chief Executive Officer (Dr., Mr., Mrs., Ms., Miss)
     - Title
     - E:mail Address
     - Telephone Number ( )
     - FAX: ( )
   - b. Award Letter Addressee (Dr., Mr., Mrs., Ms., Miss)
     - Title
     - E:mail Address
     - Telephone Number ( )
     - FAX: ( )
   - c. Authorized Institution Representative/ Director, Sponsored Research
     - Title
     - E:mail Address
     - Telephone Number ( )
     - FAX: ( )
   - d. Chief Business Officer
     - Title
     - E:mail Address
     - Telephone Number ( )
     - FAX: ( )

9. **Remarks:**

## Part II. (For NSF Use)

10. **NSF Institution Code:**

11. **Type of Action**
    - New Awardee
    - Data Change

12. **Organization appears to have the management and financial capabilities to administer NSF awards.**
    - Yes
    - No

13. **Organization and Management Data Dated:**
    - Month  Day  Year

14. **Grants and Agreements Specialist Signature**
    - Date

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NSF Form 357 (11/96)
ASSURANCE OF COMPLIANCE
with
NATIONAL SCIENCE FOUNDATION REGULATION
UNDER TITLE VI OF THE CIVIL RIGHTS ACT OF 1964

(hereinafter called the “Applicant”)

HEREBY AGREES THAT it will comply with Title VI of the Civil Rights Act of 1964 (P.L. 88-352) and all requirements imposed by or pursuant to the Regulation of the National Science Foundation (45 CFR Part 611) issued pursuant to that title, to the end that, in accordance with Title VI of that Act and the Regulation, no person in the United States shall, on the ground of race, color, or national origin, be excluded from participation in, be denied the benefits of, or be otherwise subjected to discrimination under any program or activity for which the Applicant receives Federal financial assistance from the Foundation; and HEREBY GIVES ASSURANCE THAT it will immediately take any measures necessary to effectuate this agreement.

If any real property or structure thereon is provided or improved with the aid of Federal financial assistance extended to the Applicant by the Foundation, this Assurance shall obligate the Applicant, or in the case of any transfer of such property, any transferee, for the period during which the real property or structure is used for a purpose for which the Federal financial assistance is extended or for another purpose involving the provision of similar services or benefits. If any personal property is so provided, this Assurance shall obligate the Applicant for the period during which it retains ownership or possession of the property. In all other cases, this Assurance shall obligate the Applicant for the period during which the Federal financial assistance is extended to it by the Foundation.

THIS ASSURANCE is given in consideration of and for the purpose of obtaining any and all Federal grants, cooperative agreements, loans, contracts, property, discounts or other Federal financial assistance extended after the date hereof to the Applicant by the Foundation, including installment payments after such date on account of applications for Federal financial assistance which were approved before such date. The Applicant recognizes and agrees that such Federal financial assistance will be extended in reliance on the representations and agreements made in this Assurance, and that the United States shall have the right to seek judicial enforcement of this Assurance. This Assurance is binding on the Applicant, its successors, transferees, and assignees.

PLEASE TYPE OR PRINT

NAME OF APPLICANT, STREET ADDRESS OR P.O. BOX, CITY, STATE, ZIP CODE

I CERTIFY THAT THE ABOVE INFORMATION IS COMPLETE AND CORRECT TO THE BEST OF MY KNOWLEDGE

SIGNATURE AND TITLE OF AUTHORIZED OFFICIAL

DATE
SMALL BUSINESS DECLARATION

The company named below (IS_____ ) (IS NOT _____) a small business concern. A small business concern by the Government definition is a concern, including its affiliates, which is independently owned and operated and is not dominant in the field of operation in which it is quoting on Government solicitations. The business concern can further qualify under the criteria concerning number of employees, average annual receipts, and other criteria, as prescribed by the Small Business Administration.

For detailed industry definition and related procedures, see Code of Federal Regulations, Title 13, Part 121, as amended, which contains detailed industry definitions and related procedures.

Name of Company:

________________________________________________________________

Name of Chief Executive Officer or Designee:

________________________________________________________________

(Signature of Chief Executive Officer or Designee) (Date)
FINANCIAL MANAGEMENT SYSTEMS QUESTIONNAIRE

Organizational Data

Name of Organization: ____________________________________________________________

Address: _______________________________________________________________________

Representative Name and Title: ____________________________________________________

Phone: __________________ Fax: __________________ EMAIL: __________________________

Year Established: _______ Employer Identification Number (EIN): ______________________

DUNS Number: _______________________________________________________________

Organization Type: Non-Profit____ For Profit____ Educational____ State/Local Govt_____

Description of Service/Product: __________________________________________________

Approx. Number of Employees: Full-time ___________ Part-time ______________________

Federal Audit Data

Prior Audits/Reviews: OMB A-133_____ Incurred Cost_____ Accounting System_____ Timekeeping _____

Date of Last Federal Audit/Review: ________ Audit Agency/Firm: _________________________

If Findings Reported, Explain:
____________________________________________________________________________
____________________________________________________________________________
____________________________________________________________________________
____________________________________________________________________________

Financial Statement Audit Data

Date of Last Financial Statement Audit: ________ Fiscal Period Audited: _________________

Audit Firm: _____________________________________________________________________

Auditor’s Opinion on Financial Statements Qualified: Yes____________ No________________

If Qualified Opinion, State Reason:
____________________________________________________________________________
____________________________________________________________________________
____________________________________________________________________________
What books of account are maintained?

General Ledger YES NO  Cash Receipts Journal YES NO
Project Cost Ledger YES NO  Payroll Journal YES NO
Cash Disbursements Journal YES NO

Does the accounting system provide for the recording of grant/contract costs according to categories of the approved budget? YES NO

Does the system identify the receipt and expenditure of funds separately for each grant or contract? YES NO

Does the system provide for the recording of cost sharing/matching for each project, and ensure that documentation is available to support recorded cost sharing/matching? YES NO

Does the system provide for the recording of participant support costs as a separate cost category? YES NO

Are time distribution records maintained for each employee to account for his/her TOTAL effort (100%)? YES NO

(Attach a sample timesheet and procedures for completing timesheets and for allocating salary and wage charges to Federal awards.)

Is your organization familiar with the time and effort reporting requirements related to Federal awards made to your type organization? YES NO

Are asset inventory records maintained? YES NO

Does your organization have policies relating to buy/lease analysis and competitive purchases over $25,000? YES NO

What is the dollar threshold for capitalization of equipment? $________

Is a separate bank account maintained for Federal grant/contract funds? YES NO

If a separate bank account is not maintained, can the Federal grant/contract funds and related expenses be readily identified? YES NO

Does your organization have procedures in place to minimize the time elapsing between the transfer of funds to your organization by a Federal agency and your organization’s expenditure of such funds? YES NO

Prepared by:________________________________________________ Date:_________________

Name & Signature
ACH VENDOR/MISCELLANEOUS PAYMENT
ENROLLMENT FORM

This form is used for Automated Clearing House (ACH) payments with an addendum record that contains payment-related information processed through the Vendor Express Program. Recipients of these payments should bring this information to the attention of their financial institution when presenting this form for completion.

PRIVACY ACT STATEMENT

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AGENCY INFORMATION

<table>
<thead>
<tr>
<th>FEDERAL PROGRAM AGENCY:</th>
<th>National Science Foundation</th>
</tr>
</thead>
<tbody>
<tr>
<td>AGENCY IDENTIFIER:</td>
<td>53-0206152</td>
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<tr>
<td>AGENCY LOCATION CODE (ALC):</td>
<td>49-00-0001</td>
</tr>
<tr>
<td>ACH FORMAT:</td>
<td>CCD+</td>
</tr>
<tr>
<td>ADDRESS:</td>
<td>4201 Wilson Boulevard, Room 575</td>
</tr>
<tr>
<td></td>
<td>Arlington, Virginia 22230</td>
</tr>
<tr>
<td>CONTACT PERSON NAME:</td>
<td>Richard A. Noll</td>
</tr>
<tr>
<td>TELEPHONE NUMBER:</td>
<td>703-292-4458</td>
</tr>
<tr>
<td>FAX NUMBER:</td>
<td>703-292-9005</td>
</tr>
</tbody>
</table>

PAYEE /COMPANY INFORMATION

| NAME:                   |                         |
| INSTITUTION NUMBER:     |                         |
| SOCIAL SECURITY NUMBER: |                         |
| ADDRESS:                |                         |
| CONTACT PERSON NAME:    |                         |
| TELEPHONE NUMBER:       |                         |

FINANCIAL INSTITUTION INFORMATION

| ACH COORDINATOR NAME:  |                         |
| TELEPHONE NUMBER:      |                         |
| NINE DIGIT ROUTING TRANSIT NUMBER: |                 |
| DEPOSITOR ACCOUNT TITLE: |                     |
| DEPOSITOR ACCOUNT NUMBER: |                       |
| LOCKBOX NUMBER:        |                         |
| TYPE OF ACCOUNT:       | (CHECKING, SAVINGS, LOCKBOX) |
| SIGNATURE AND TITLE OF AUTHORIZED OFFICIAL: | (COULD BE THE SAME AS ACH COORDINATOR) |
| TELEPHONE NUMBER:      |                         |
### Sunny Graphics
(Sample) Indirect Cost Proposal FYE 12/31/98

<table>
<thead>
<tr>
<th></th>
<th>Eliminations</th>
<th>Indirect</th>
<th>Direct</th>
<th>Project A</th>
<th>Project B</th>
<th>Project C</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Salaries &amp; Wages</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>B. Able, President</td>
<td>70,000</td>
<td>25,000</td>
<td>45,000</td>
<td>15,000</td>
<td>5,000</td>
<td>15,000</td>
</tr>
<tr>
<td>J. Brue, Sr. Scientist</td>
<td>65,000</td>
<td>15,200</td>
<td>49,800</td>
<td>23,800</td>
<td>10,000</td>
<td>8,000</td>
</tr>
<tr>
<td>P. Dent, Engineer</td>
<td>60,000</td>
<td>4,800</td>
<td>55,200</td>
<td>0</td>
<td>40,000</td>
<td>10,000</td>
</tr>
<tr>
<td>C. Kipe, Scientist</td>
<td>50,000</td>
<td>4,000</td>
<td>46,000</td>
<td>30,000</td>
<td>12,000</td>
<td>4,000</td>
</tr>
<tr>
<td>S. Smith, Typist</td>
<td>30,000</td>
<td>12,400</td>
<td>17,600</td>
<td>10,000</td>
<td>6,000</td>
<td>1,000</td>
</tr>
<tr>
<td>M. Jones, Accounting</td>
<td>45,000</td>
<td>45,000</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td><strong>Total Salaries &amp; Wages</strong></td>
<td>320,000</td>
<td>106,400</td>
<td>213,600</td>
<td>78,800</td>
<td>73,000</td>
<td>34,000</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>(3) (B)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>FICA</strong></td>
<td>24,480</td>
</tr>
<tr>
<td><strong>Health Insurance</strong></td>
<td>28,000</td>
</tr>
<tr>
<td><strong>Consultant Fees</strong></td>
<td>49,000</td>
</tr>
<tr>
<td><strong>Depreciation</strong></td>
<td>10,000</td>
</tr>
<tr>
<td><strong>Entertainment/Penalties</strong></td>
<td>3,500</td>
</tr>
<tr>
<td><strong>Equipment</strong></td>
<td>23,000</td>
</tr>
<tr>
<td><strong>Legal &amp; Accounting</strong></td>
<td>5,000</td>
</tr>
<tr>
<td><strong>Materials &amp; Supplies</strong></td>
<td>20,000</td>
</tr>
<tr>
<td><strong>Office Supplies</strong></td>
<td>2,000</td>
</tr>
<tr>
<td><strong>Computer Services</strong></td>
<td>6,500</td>
</tr>
<tr>
<td><strong>Postage &amp; Telephone</strong></td>
<td>1,500</td>
</tr>
<tr>
<td><strong>Printing &amp; Publication</strong></td>
<td>3,000</td>
</tr>
<tr>
<td><strong>Rent</strong></td>
<td>12,000</td>
</tr>
<tr>
<td><strong>Utilities</strong></td>
<td>2,400</td>
</tr>
<tr>
<td><strong>Travel</strong></td>
<td>6,000</td>
</tr>
<tr>
<td><strong>Subawards</strong></td>
<td>95,000</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td>611,380</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>(1) (2) (A) (C)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Indirect Cost Pool (divided by)</strong></td>
<td>198,280</td>
</tr>
<tr>
<td>Salaries and Wages Distribution Base</td>
<td>213,600</td>
</tr>
<tr>
<td>OR</td>
<td>291,600</td>
</tr>
<tr>
<td><strong>Modified Total Direct Cost Distribution Base</strong></td>
<td>291,600</td>
</tr>
</tbody>
</table>

1. Indirect cost proposal should be based on actual cost data for the most current ended accounting year and should be submitted with the financial statements (F/S) for that year. The total amount of expenses per the indirect cost proposal should be reconciled to the total expenses reported in the F/S. A second “budgeted” indirect cost proposal(s) should be provided if it is expected that the indirect cost rate will change significantly during the actual period of the award (if covering more than one accounting year, a proposal should be provided for each year). Where projected costs in any particular cost category have significantly increased, an explanation for the increase should be provided.

2. Both direct costs and indirect costs shall exclude capital expenditures. Unallowable costs are also excluded, unless they 1) include the salaries of personnel, 2) occupy space, and (3) benefit from the organization’s indirect costs; in which case they are included as a direct cost (see applicable cost principles which identify other unallowable costs). Distorting items such as subawards and participant support costs should be excluded from the distribution base.

3. Fringe benefits, including FICA, non-work time, health, etc., in this example are included in the indirect cost pool and therefore would not be proposed as a separate direct cost element. (Although not separately itemized, vacation, holiday and sick are included in the indirect salaries and wages amounts in this example.) It can be appropriate, however, to segregate fringe type costs and allocate these costs to direct and indirect salary and wage categories in determining total indirect and direct amounts. It would then be appropriate to propose fringe benefits as a separate rate applied to direct salaries and wages.

4. NSF does not fund Independent Research and Development (IR&D) costs either directly or indirectly. Therefore, while IR&D should not be proposed as direct costs, these costs must be treated as a direct cost in indirect cost rate calculations.
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